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**Book**

Family name, INITIAL(S). Title of book. Place of publication: Publisher, year.

Adams, A.D. Electric transmission of water power. New York: McGraw, 1906.

Kane, M. and Trochim, W. Concept mapping for planning and evaluation. Thousand Oaks: Sage Publications, 2007.

**Chapter in edited book**If you are referencing a book with chapters written by different authors, you need to give details of the chapter, and the book in which you read it.

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Coffin, J.M. Molecular biology of HIV*.* In: Crandell, K.A. ed. The evolution of HIV. Baltimore: Johns Hopkins Press, 1999, pp.3-40.

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Family name, INITIAL(S). Title. [Online]. Edition (if not first edition). Place of publication: Publisher, year. [Date accessed]. Available from: URL

Hollensen, S. Global marketing: a decision oriented approach. [Online]. 5th ed. Harlow: Financial Times Prentice Hall, 2011. [Accessed 26 May 2017]. Available from: https://www.dawsonera.com/abstract/9780273726272

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Pajunen, K. Institutions and inflows of foreign direct investment: a fuzzy-set analysis. Journal of International Business Studies. 2008, **39**(4), pp.652-669.

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